

## TM Garden Solutions Pricing Guidelines

To help ensure client satisfaction and value for money Toby assesses and costs each project individually, based on size, scope and clients wishes. And he will always offers the client the most cost beneficial solution.

For smaller gardens and projects is usually less expensive to work on Toby's hourly rate of 850 Danish kroner (or equivalent ) inclusive of taxes.

For larger scale gardens and projects Toby can offer a Project Price - a fixed fee for an agreed product.

In both cases, there is of course the possibility to increase the scope of the initial project and Toby can offer additional services such as sourcing specific materials and/or features and the plants.

For a Brainstorm its up to you - you decide how many hours you wish to spend in discussion with Toby.

Some garden designers will offer you a fixed fee for a particular service but Toby does not. He strongly believes that every project is unique and should be executed to the highest standards and this will require differing levels of input. Apart from the obvious - that gardens and garden projects vary hugely in size and complexity, so what kind of design plan(s) you, the client, wish for can also vary. Some require nothing more than a general layout showing what will be where, for others far more detail is required, together with planting plans. Then there is also the level of client involvement. It goes without saying that at the outset of any commission Toby works very closely with his clients to ascertain your wants and what you wish to achieve but as the creative process evolves so different clients desire differing levels of involvement.